

## Reference

Scale Watcher  
South Africa

14 April 2016

### To whom it may concern

During March 2013 we installed a Scale Watcher 3 Star unit at the premises of Mr Basil Leathes, 12 Queen street, Tarkastad, Eastern Cape.

The area is known for its high lime levels, and as a result geyser elements needs to be replaced regularly.

Mr Leathes was replacing 6-8 geyser elements per year, having 2 geysers on his premises. During the installation, we replaced 1 geyser element, the other geyser element was replaced 2 months prior to the Scale Watcher installation.

People tends not to believe in something they cannot see, and the same applied in the case of Mr Leathes. One month after the installation, Mr Leathes reported that he can see no difference. I asked him if he cannot feel a difference on his skin, and he replied "Maybe yes".

1 Years after the installation, we replaced the geyser element that was not replaced at the time we installed the Scale Watcher.

With the replacement of the element, there was hardly any lime scale on the element, and none on the inside of the geyser.

**Prior to the installation of the Scale Watcher, we always battled to remove an element. The elements were always clogged with lime scale, and it used to be very tough to remove.**

We had to use specially made flat-tip iron bars to remove the lime scale from the bottom of the geysers, 1/3 of the bottom of the geysers were filled with lime scale. **Now there were NO lime scale to remove.**

Now, 3 years after the installation, Mr Leathes has replaced in total only 1 geyser element, which was already damaged by the time of the installation.

Instead of replacing between 18 and 24 elements, only 1 element was replaced.

**Saving Mr Leathes a total average of 21 element replacements at a value of R 16,170.00.**

This figure was calculated at the rates being charged in Tarkastad for geyser element replacements.

Elsewhere, this figure would be in the vicinity of **R 25,200.00**

Also, Mr Leathes and his spouse, uses tap water as drinking water. In town, nobody can use tap water as drinking water, because it always causes diarrhea.

Scale Watcher is exactly what it's manufacturers say it to be and more. The experiment done at Mr. Leathes is living proof.

Please also see Mr Leathes testimony.

I am convinced that there are no other product available on the market today, that can claim this high performance values.

I want to thank Scale Watcher for the excellent product they manufacture.

AC Duvenage  
Manager

12 Queen Street,

Tarkastad.

5370.

27<sup>th</sup> April, 2016.

**Scale Watcher**

**To whom it may concern.**

Attached is a self explanatory letter from Mr A Duvenhage.

Mr Duvenhage's claim is quite correct that not only has he saved us money with the use of the scale watcher installed in our hot water system, but also he has not replaced a hot water element in two years.

The lime scale build up has minimised, and the water is clean.

We are very satisfied with this amazing product and would recommend its use in any hard water area. The unit takes up very little space on a shelf in the kitchen, is not unsightly or noisy.

We too thank the manufacturers of Scale Watcher for this excellent product.

Kind Regards,

A handwritten signature in black ink, appearing to be 'Basil Leathes', written over a circular scribble.

**Basil Leathes.**